



Trade Wine
SOLUTIONS

On Premise Portfolio
2017

Contact Us



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Order Over The Phone

03 9596 4878



Order Via Email

orders@tradewinesolutions.com.au

Why Us



Trade Wine
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Trade Wine Solutions is a privately owned and operated wine wholesaler located in Victoria with distribution centres located in both Melbourne and the Mornington Peninsula.

Operating for over 15 years, Trade Wine Solutions has developed and sustained strong working relationships with many of Australia's most respected wineries. Our partners produce wine for our own exclusive labels and 'on premise only' brands.

On behalf of boutique winery's we also distribute carefully selected wines but only if they meet our promise to over deliver on quality and price. So confident are we in the caliber and price point of each of the wines, we offer a full no questions asked 100% money back guarantee for any reason the wines disappoint.

Trade Wine Solutions distinction to the competition are our exclusive brands of respected regional origin's that maintain the integrity of any wine list. None of our 'on premise' wines can be price compared to high street retailers or supermarkets.

We pride ourselves on:

- Sourcing our wines from premium quality regions.
- Wines are produced by highly regarded and respected winemakers.
- Offering true value trade prices that increase your profit margins.
- Providing industry leading knowledge and personalised customer service.

Trade Wine Solutions continues to grow across our Victorian customer base and is rapidly expanding throughout interstate markets strengthening our reputation for exceptional quality wines and service.

Trade Wine Solutions can provide you with brands you can trust, service you can rely on and margins the others just can't match every day of the year.

Cape Vine Western Australia



Exclusively For Our On Premise Customers

The Cape Vine range of hand crafted Margaret River wines represent some of the best quality “First Pour” house wines on the market today.

Available exclusively to our on-premise clients, these easy drinking wines are pure and clean and cater for the demand that Margaret River is so famous for.

Through our Margaret River winery, we have successfully crafted a range of wines that truly represents one of our most beloved wine regions.

Full of fruit and perfectly balanced to delight your customers, these wines look great, taste great and offer some of the best value for money in the market today.

SAUVIGNON BLANC - Margaret River - WA

The alluring charm of Sauvignon Blanc from Margaret River is in part due to the cool climate of the region its intense passionfruit characters and fresh cut grass. A refreshing style of wine made for enjoyment with friends.

CHARDONNAY - Margaret River - WA

Intense aromas of white peach, orange blossom and sautéed lemon, a typical new world chardonnay is both richly flavoured yet light and refreshing. The palate has the wonderful mix of fresh fruit characters with clean acidity that drives the flavour and makes the wine finish dry.

MOSCATO - South Eastern Australia

Colours of golden straw with lifted fresh fruit and Muscat grape aromas on the nose. Hints of yellow peach and musk/melon that carries through to the palate. The wine is fruity and fresh tasting with mouth filling grape flavours and a slight spritz that enlivens the wine and invigorates the palate.

ROSE - Margaret River - WA

Lifted peach, melon and tree fruit characters with a fruit driven palate and nice crisp acidity on the finish. The perfect summer drink.

Cape Vine

Western Australia

SHIRAZ - Margaret River - WA

An easy drinking shiraz showing aromas of blackcurrants, ripe plums, chocolate coconuts, white pepper, bay leaf and other Eastern spices. The clever use of French and American oak compliments the fruit aroma by providing some smoky overtones and cedar nuances. The palate is full of ripe fruit yet still exists as an elegant style of wine.

CABERNET SAUVIGNON - Winemaker's Reserve - WA

Intense aromas of blackcurrants, plums and black cherries with a toasted chocolate eucalyptus background. Violets add freshness to the rich complexity and the palate is full of rich dark fruits filling your mouth with flavour.

CABERNET MERLOT - Winemaker's Reserve - WA

This wine displays blackcurrants, cassis and violets integrated with fine grained French oak, the palate is rich with a long, soft finish. Broader and more “fleshy” than the straight Cabernet Sauvignon.

MERLOT - Margaret River - WA

Some of the greatest wines in the world are Merlot. This Merlot is a soft wine full of mulberries, black cherries, plums with subtle spice and integrated oak.

SPARKLING BRUT CUVÉE - South Eastern Australia

A bright, fresh sparkling with attractive green hues, a fine gas bead and persistent mousse. Delicate and lively with lemon blossom and stone fruit aromas, vibrant citrus flavours with a refreshing crisp, well balanced finish.



John Luke Celebrating Victoria



Exclusively For Our On Premise Customers

The John Luke Victorian range of wine has been expertly crafted by some of the region's best winemakers backed by generations of knowledge, utilising their network of colleagues to source the perfect grapes from around Victoria such as the Pyrenees, Yarra Valley, Strathbogie and the King Valley.

It is no myth, that to produce the very best quality for price you must track down the best parcels of fruit from a vintage and blend them to create superb examples of a varietal. The Major wine houses of the world have done this for years.

These are the best wines at this tiers price point you are likely to find, celebrating our State and guaranteed to exceed all expectations.

CHARDONNAY - Yarra Valley - VIC

Aromas of lemon zest and quince, a rich mouth filling palate of white peach with soft vanillin oak. Well balanced with a lovely warm mid palate length and a nice clean finish.

PINOT GRIS - Yarra Valley - VIC

Made with lots of skin contact so it's big, rich and totally delicious. Made the old-school Gris way with white peach and pear aromas, a lovely mouth filling depth to the palate.

PINOT NOIR - Yarra Valley - VIC

Typical aromas of Morello cherry and dusty dried strawberries, supported by faint chocolate and mocha characters with a hint of pepper berry spice, restrained French oak, a medium palate weight and fine grained tannins offer a long soft finish.

SHIRAZ - Central Victoria

Big aromas of black fruit, spice and crushed black pepper. The palate fills with cassis black fruit and spice supported by a tight tannin structure that finishes clean and bright. A great food wine.

SANGIOVESE - Central Victoria

Aromas of red currant and cranberry, strawberry fruits. Soft fleshy red fruit and soy flavours with a medium weight palate and a lovely clean, bright acid support.

John Luke Range Continued

CABERNET SAUVIGNON - Central Victoria

Aromas of blackberry and smoky cassis with a fresh crushed black fruit palate. A medium to full palate that finishes tight and bright with a supple fine grained tannin finish

Hidden Ridge South Australia's Regional Hero's



Exclusively For Our On Premise Customers

South Australia was the obvious choice when choosing a regional heroes range, an iconic wine state renowned throughout not just Australia but the world. Full of the very best wine makers and growing some of the world's best grapes.

More importantly held in high esteem by your customers, well-known varieties with specific regions of origin, for example, McLaren Vale Shiraz, Clare Valley Riesling and Coonawarra Cabernet Sauvignon to name just a few.

These trusted wines are an easy sell on any wine list in their premium packaging and again, cannot be price compared offering a higher perceived value to your happier customers and better profits all round.

RIESLING - Clare Valley - SA (New Vintage Arriving September 2017)

Aromas of lemon zest and quince, a rich mouth filling palate of white peach with soft vanillin oak. Well balanced with a lovely warm mid palate length and a nice clean finish.

PINOT GRIGIO - Southern Fleurieu - SA

Honeysuckle and quince floral notes on the nose, the palate offers generous green apple and lime flavours with a desirable fresh mineral crispness. A fantastic Grigio.

SHIRAZ - McLaren Vale - SA

This shiraz has a long, soft and juicy palate and lush mouth feel, bursting with blackberry, blueberry jam and liquorice, a true Australian Shiraz experience.

CABERNET SAUVIGNON - Coonawarra - SA

Deep red-purple in colour, with aromas of plums, black currant and mint integrated with French oak, the round palate shows fruit sweetness with spice and cassis flavours and approachable tannins.

Nine Degrees New Zealand Wines Of Distinction



Exclusively For Our On Premise Customers

New Zealand wines still garner mass popularity from the consumer and is a must have in any venue, not just Sauvignon Blanc, the trending Pinot Grigio is seeing incredible growth in this sector. Ripely poised for spring and summer domination.

Nine Degrees wines are produced from a single vineyard based high in the rugged Upper Awatere Valley of Marlborough, New Zealand.

Steeped in history and still family owned and ran with a strong ethos in biodiversity and sustainability, producing wines which are vibrant and powerful while maintaining the authenticity of the Marlborough region.

SAUVIGNON BLANC - Marlborough - NZ

Gooseberry and lychees with a pineapple, lime zest finish, this wine is crisp and refreshing. A great example of truly ripe, New Zealand Sauvignon Blanc.

GOLD MEDAL - 2014 New Zealand Wine Show & Wine Orbit 93+/100.

PINOT GRIGIO - Marlborough - NZ

Bright zesty apple and freshly cut pear aromas. Crisp fresh palate weight with a lovely clean aftertaste that matches summer and seafood perfectly.



Whitebox

Exclusive to Trade Wine Solutions



Available For Retail And On Premise

The success of the Whitebox Heathcote brand over the last 10 years has elevated it to Stuart Wine Co's most famous and renowned label, first rate quality and consistency being the key.

We are able to offer our exclusive Heathcote Whitebox estate grown and bottled, cellar released 2011 Shiraz Cabernet as an in demand alternate to the current vintage varietals that are available, utilising the quality of the well-known Whitebox name and the impressive Heathcote region.

With a ready to drink vintaged 2011 release and a varietal point of difference, the perceived customer value is off the charts.

SHIRAZ CABERNET - Heathcote - VIC

Deep red-purple in colour, with aromas of plums, black currant and mint integrated with French oak, the round palate shows fruit sweetness with spice and cassis flavours and approachable tannins.



Clean Skins

Label Your Own House Wines



Exclusively For Our On Premise Customers

Clean Skins are an added service Trade Wine Solutions can offer, sold in cases without any labels on the bottles, allows the easy addition of a venues own in house label to be affixed.

The main five key selling varietals are available.

CLEAN SKIN CHARDONNAY 750ml - Margaret River - WA

Fresh, ripe and elegant aroma with complex delicate fruit flavours.
12.5% ALC/VOL - Approximately 7.4 Standard Drinks - Preservative 220 Added.

CLEAN SKIN SAUVIGNON BLANC 750ml - Margaret River - WA

Crisp, well balanced wine with fresh fruit flavours and just a fresh cut grass.
12% ALC/VOL - Approximately 7.1 Standard Drinks - Preservative 220 Added.

CLEAN SKIN SHIRAZ 750ml - Margaret River - WA

Fruit driven, spicy Shiraz aromas with a palate of berry and earthy fruit.
14% ALC/VOL - Approximately 8.3 Standard Drinks - Preservative 220 Added.

CLEAN SKIN CABERNET SAUVIGNON 750ml - Margaret River - WA

Rich, ripe berries and toasty oak aromas, with hints of chocolate and blackcurrant.
14% ALC/VOL - Approximately 8.3 Standard Drinks - Preservative 220 Added.

CLEAN SKIN SPARKLING BRUT CUVEE 750ml - South Eastern Australia

Flavours of white peach, light citrus and a delicate almond aroma.
11% ALC/VOL - Approximately 6.5 Standard Drinks - Preservative 220 Added - Cork.



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ORDERING



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orders@tradewinesolutions.com.au

Mon to Fri 9am to 5pm, before 1pm for next business day Melbourne Metro delivery. Outside of the Metro area is dictated by the delivery runs of the distribution center, allow at least 48hrs.

DELIVERY

Melbourne Metropolitan & Mornington Peninsula - \$5 + GST per case (free delivery 4+ dozen).
Bellarine Peninsula, Yarra Valley & The Dandenongs - \$5 + GST per case (free delivery 16+ dozen).
Country VIC - \$5 + GST per case (free delivery 32+ dozen).

URGENT deliveries will be quoted on an individual basis and the courier charge passed on.

PAYMENT

Bank deposits to account, **Trade Wine Solutions BSB: 193-879 Account Number: 455291764.**
Make cheques out to, **Trade Wine Solutions and send to PO BOX 346, Dromana, Victoria, 3936.**
Visa or Mastercard are accepted by phone. Delivery drivers cannot accept payments of any kind.

TERMS & CONDITIONS

OFFER AND ACCEPTANCE: Any request from the customer to Trade Wine Solutions (TWS) for the supply of goods shall constitute acceptance of these general terms and conditions.

PRICE: All prices shown are LUC (Landed Unit Cost) include WET and exclude GST. All prices shall be those referred to in the TWS price list and/or arrangements and shall be subject to change without notice.

PAYMENT TERMS: At TWS sole discretion, a deposit may be required prior to the supply of any goods. All supply of goods by TWS are payable on a C.O.D basis unless a credit arrangement, prior to ordering has been approved by TWS

DELIVERY: The customer shall be responsible for providing correct delivery details and for making all necessary delivery arrangements with TWS obligation to deliver shall be discharged on the arrival of goods at the customer's nominated delivery destination, nominated agent or carrier or the address appearing on the invoice. All goods will be delivered upon arrangement at the time of purchase, with the approval of TWS

DEFECTS: The customer shall inspect the goods upon delivery and sign off on the invoice. The customer must notify the company within 48 hours of any defects, short deliveries or any failure to fulfil any quotation or order. TWS will within a reasonable time following delivery, be given access to the goods in order to inspect for any alleged defects. Should the customer fail to notify TWS within the specified period then the goods shall be deemed to be in compliance with the order and free from any defect whatsoever. **NOTE;** Signing for or authorising delivery for and on behalf of the customer constitutes acceptance of the delivery as is. Deliveries that are claimed to be not as ordered must be noted as such on the proof of delivery provided by the driver and either returned in full or partially accepted and error noted.